

Marketing  
Sales  
Supply Chain  
Engineering

**Recruitment specialists**



[www.sixdegreesexecutive.com.au](http://www.sixdegreesexecutive.com.au)

Finding, sourcing and retaining talent is vital to any organisation's survival. At Six Degrees our networks, relationships and sourcing strategies will connect you to the right candidates. To us, it's all about connecting people and reducing the 'six degrees of separation'.

“True value  
is only offered  
through true  
specialisation”

## 6 good reasons to choose Six Degrees

As a specialist, we deliver exceptional value, service and results to our stakeholders through our:

- **True specialisation.**  
We focus on what we know best which is Sales, Marketing, Supply Chain & Engineering recruitment.
- **Partnering** and working in close consultation with our clients and candidates.
- **Delivery of results.**  
We have an exceptional track history of success recruiting for many Australian and international companies.
- **Process Focus.**  
We take the time to understand the brief and each consultant manages an assignment using thorough, controlled processes to ensure quality outcomes.
- **Experienced team of consultants.**  
We are proud of the calibre, experience and longevity of our consultants.
- Adhering to our core values of **passion, service, quality, results orientation, corporate responsibility** and **teamwork**.

## 4 areas of specialisation

We recruit within the following disciplines, from junior executives right through to functional heads of department:

Marketing	Sales	Supply Chain	Engineering
<ul style="list-style-type: none"><li>▪ Marketing Director</li><li>▪ Marketing Manager</li><li>▪ Brand Manager</li><li>▪ Product Manager</li><li>▪ Category Manager</li><li>▪ Product Development</li><li>▪ Communications Manager</li><li>▪ PR Manager</li><li>▪ Direct Marketing/CRM</li><li>▪ Marketing Analyst</li><li>▪ Market Research</li><li>▪ Online/e-Commerce</li></ul>	<ul style="list-style-type: none"><li>▪ Sales Director</li><li>▪ National Sales Manager</li><li>▪ National Business Manager</li><li>▪ National Account Manager</li><li>▪ Key Account Manager</li><li>▪ Trade Marketing Executive</li><li>▪ Business Development Manager</li><li>▪ Export Management</li><li>▪ Sales Analyst</li><li>▪ Sales Representative</li></ul>	<ul style="list-style-type: none"><li>▪ Supply Chain Director</li><li>▪ Procurement/Strategic Sourcing</li><li>▪ Logistics/Transport</li><li>▪ Warehouse Management</li><li>▪ Sales &amp; Operations Planning</li><li>▪ Production Planning</li><li>▪ Production Management</li><li>▪ Project Management</li><li>▪ Plant Management</li><li>▪ Supply Chain Analyst</li></ul>	<ul style="list-style-type: none"><li>▪ Mechanical/Electrical Engineering</li><li>▪ Production Engineering</li><li>▪ Process Engineering</li><li>▪ Project Management</li><li>▪ Continuous Improvement</li><li>▪ Maintenance Management</li><li>▪ Engineering Management</li><li>▪ Quality Management</li><li>▪ Six Sigma</li><li>▪ Construction</li></ul>

## 5 key recruitment strategies

At Six Degrees we utilise five effective recruitment strategies:

- 1 **Database** — We have invested in sophisticated CRM technology which is both quality and relationship focused.
- 2 **Referrals & Networking** — We are immersed in our industries and have an excellent reputation as a high service, quality and professional recruiter, giving us access to the passive candidate market.
- 3 **Print Advertising** — As one of Australia's leading recruitment advertisers, our brand is synonymous with blue chip clients.
- 4 **Internet Advertising** — We make the most of today's internet savvy market through partnering with the key local and international job boards to source talent.
- 5 **Executive Search** — We have the resources, methodology and knowledge required to deliver excellent outcomes through executive level search assignments within our specific disciplines.

## 3 founding partners and an experienced team

At Six Degrees we understand our specialist disciplines and industry sectors because we have a combined experience of over 50 years recruiting in these areas. Our team have the integrity, professionalism, experience and capability to consistently surpass expectations.

The three founding partners continue to work as hands-on consultants and invest heavily in training and development. They have built a culture that values process and quality, yet has the flexibility and pace to act quickly to deliver solutions.

“Six Degrees understands our business like no other recruitment provider”

## 2 sides to every partnership

At Six Degrees, we believe in working in a valuable and meaningful partnership with our clients and candidates that is both accountable and measured by success.

As part of this partnership, we design our processes around those of our clients to create a seamless approach and ensure consistency. This is one of the reasons we have enjoyed ongoing success with some of Australia's most well known companies and why they continue to utilise our specialist services.

Ultimately, it is because we deliver.

“Blue chip clients attract blue chip candidates”

## 1 choice

When it comes to sourcing talent and partnering with a recruitment organisation who genuinely understand your needs, there is no other choice.



Winner of the SARA awards:  
*Australia's Best Executive  
Recruitment Company*



Winner of the FEMA awards:  
*Australia's Best Small  
Recruitment Company*

An example of some organisations we have recruited for include:

Kraft Foods Australia  
George Weston Foods  
Pacific Brands  
General Mills  
Coca Cola Australia  
National Foods  
The Just Group  
Quiksilver  
Nestlé  
Walt Disney  
GlaxoSmithKline  
OneSteel  
BHP  
Linfox  
Amcor  
Orica  
CSR  
ANZ  
Sensis  
MYOB  
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